



9 Ways to Earn with SHAKLEE

	Starting Bonus	Monthly Residual
1. GOLD Bonuses	\$ _____	
2. Power Bonuses	\$ _____	
3. Price Differential		\$ _____
4. Personal Group Bonuses	\$ _____	\$ _____
5. <i>FastTRACK</i> Bonuses (paid monthly x 10 months)	\$ _____	
6. Incentives (Trips up to 3x/year)	\$ _____	
7. Car Bonuses		\$ _____
8. Leadership Bonuses		\$ _____
9. Infinity Bonuses		\$ _____
TOTAL (BOTH) _____	\$ _____	\$ _____

- How stable is a Shaklee business? Average number of years a Shaklee customer stays? _____
- What is the estimated lifetime value of one month's work? _____

Money Today: What is the first month's value of Gold bonuses when building your business.

1. GOLD Bonuses earned in your first month:

- \$ _____ Super Gold PAK X # _____ X \$ _____ Bonus = \$ _____
- \$ _____ Gold Plus Pak X # _____ X \$ _____ Bonus = \$ _____
- \$ _____ Gold PAK X # _____ X \$ _____ Bonus = \$ _____

Total GOLD Bonuses earned = \$ _____ Paid Weekly

*See Page 4 - The Shaklee Dream Plan: How It Works

Money Today: Power Bonuses accumulate as you go. Every 15 Power Bonus points is worth \$150.00

2. Power Bonuses - This includes power bonus points from both business builders and customers.

of GOLD PAKS purchased _____ Business Builders buy Gold PAKS

of Customers acquired _____ For every 3 business builders you have add 10 Shaklee Customers ... Use the "3 + 10 and Do It Again" model as you build your business.

Power Bonus points earned in your first month:

a. Super Gold PAK # _____ X 15 points = _____

b. Gold Plus PAK # _____ X 10 points = _____

c. Gold PAK # _____ X 5 points = _____

d. New Member Life Plan/Turn Around # _____ X 3 points = _____

e. New Member (100 PV Order) # _____ X 2 points = _____

f. New Member (50 PV Order) # _____ X 1 Point = _____

Total Power Bonus Points = _____

Power Bonus Points _____ / 15 = _____ X \$150 = \$ _____ Paid out Weekly

*See Page 5 - The Shaklee Dream Plan: How It Works

Money Tomorrow: Price Differential works just like retail markup. You can sell at retail, member price, or at your cost. Your customers – you decide.

3. Price Differential - As a Director when your customers order products at the Member Price, you earn a 16% Price Differential, which is the difference between the Director Price and the Member Price.

Total Price Differential earned in your first month:

of customers _____ @ 100 Point Value (PV) _____ X Price Diff. of _____ % = \$ _____

***NOTE: Point Value (PV)** is very important because most of the ways you make money are based on PV.

*See Page 7 - The Shaklee Dream Plan: How It Works

4. Personal Group Bonuses – The monthly bonuses you earn based on the Point Value (PV) generated by your personal group. This is you and all the customers and distributors in your personal team.

Your total Personal Group Bonus earned in your first month:

- a. PV from Super Gold PAK 750 PV X # _____ = _____
- b. PV from Gold Plus PAK 500 PV X # _____ = _____
- c. PV from Gold PAK 250 PV X # _____ = _____
- d. PV from customers 100 PV X # _____ = _____

Total PV in first month = _____

Personal Group Volume (PGV) _____ X _____ % = \$ _____ Starting Bonus

Personal Group Volume (PGV) _____ X _____ % = \$ _____ Monthly Residual

*See Page 8 - The Shaklee Dream Plan: How It Works

5. FastTRACK Bonuses – An incentive program to reward **NEW** Business Leaders for achieving rapid growth ... a supercharged way to give you the ability to earn up to \$89,000 in *FastTRACK* bonuses. They are paid out in 10 equal monthly payments.

Total FastTrack Bonuses earned in your first month:

Senior Director = \$ _____ Coordinator = \$ _____
 Senior Coordinator = \$ _____ **Total Earned** = \$ _____

*See Page 11 - The Shaklee Dream Plan: How It Works

6. Incentives – Earn trips to Shaklee Global Headquarters and to dream vacation locations around the globe.

Value of Trip earned in your first month = \$ _____

*See Page 12 - The Shaklee Dream Plan: How It Works



7. Car Bonuses – Begin receiving car payments when you reach Senior Director

Can you earn your car bonus in your first month? Y / N

Value of your car bonus with the 20 in 30 plan = \$ _____

*See Page 13 - The Shaklee Dream Plan: How It Work

Money Tomorrow & the Future: Balanced and well developed businesses have earning potential that will outlive the original owner. Building a business that helps others is what creates that opportunity.

8. Leadership Bonuses – Helping other business leaders grow their businesses. You continue to earn income as both your business and their businesses grow. You earn on the PGV of each business leader in your organization – up to six generations, depending on rank.

a. 1st Generation – _____ % X _____ PGV = \$ _____

b. 2nd Generation - _____ % X _____ PGV = \$ _____

Total Leadership Bonuses earned = \$ _____

*See Page 14 - The Shaklee Dream Plan: How It Work

Money in the Future: Yes, Infinity is about getting paid for everything you do but it is also about more than that. Infinity is about generational earning and building a wealth that can be passed on to the 2nd, 3rd, and more generations.

9. Infinity Bonuses - Beginning with the rank of Senior Coordinator

Start earning at 2% and goes up to 8% at top rank based on PV

a. 1st Generation – _____ % X _____ PGV = \$ _____

b. 2nd Generation - _____ % X _____ PGV = \$ _____

Total Leadership Bonuses earned = \$ _____

*See Page 15 - The Shaklee Dream Plan: How It Works
